DGTRACKING SERVICES

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CLIENT

PROPOSAL FOR GPS FUEL MONITORING

INTRODUCING

DGtracking Services pioneering the innovation behind GPS Tracking, GPS Vehicle Security, Vehicle IoT (Internet of Things), Telematics and fleet solution in Nigeria with over 5yrs of experience. **DGtracking Service** has been challenged by vast needs of our numerous customers to provide a quality, reliable tracking solutions for every vehicle owner in Nigeria. Right from the day of seeking our service to the day of service delivery, we provide excellence, customer-driven service with a professional touch.

OUR MISSION

Provide modern, innovative, and robust Telematics and fleet management solution to our partners.

OUR VISION

Be a leading provider of Vehicle GPS tracking and GPS Vehicle Security across Nigeria and beyond by 2025.

OUR TEAM

DGtracking Service prides itself on operational excellence, which can be directly attributed to our highly competent and diverse workforce collaborate to ensure efficient and stress-free installation and training of our clients on using and monitoring their fleets.

We work hard to ensure we recruit the right person for the job and through our individual performance management processes evaluate and develop the capability and competence of our people.

Our software application is simple to use, yet a comprehensive program that enables organizations to view, monitor and manage all through their mobile assets. We offer comprehensive and fully customizable reports that show how remote assets are being utilized.
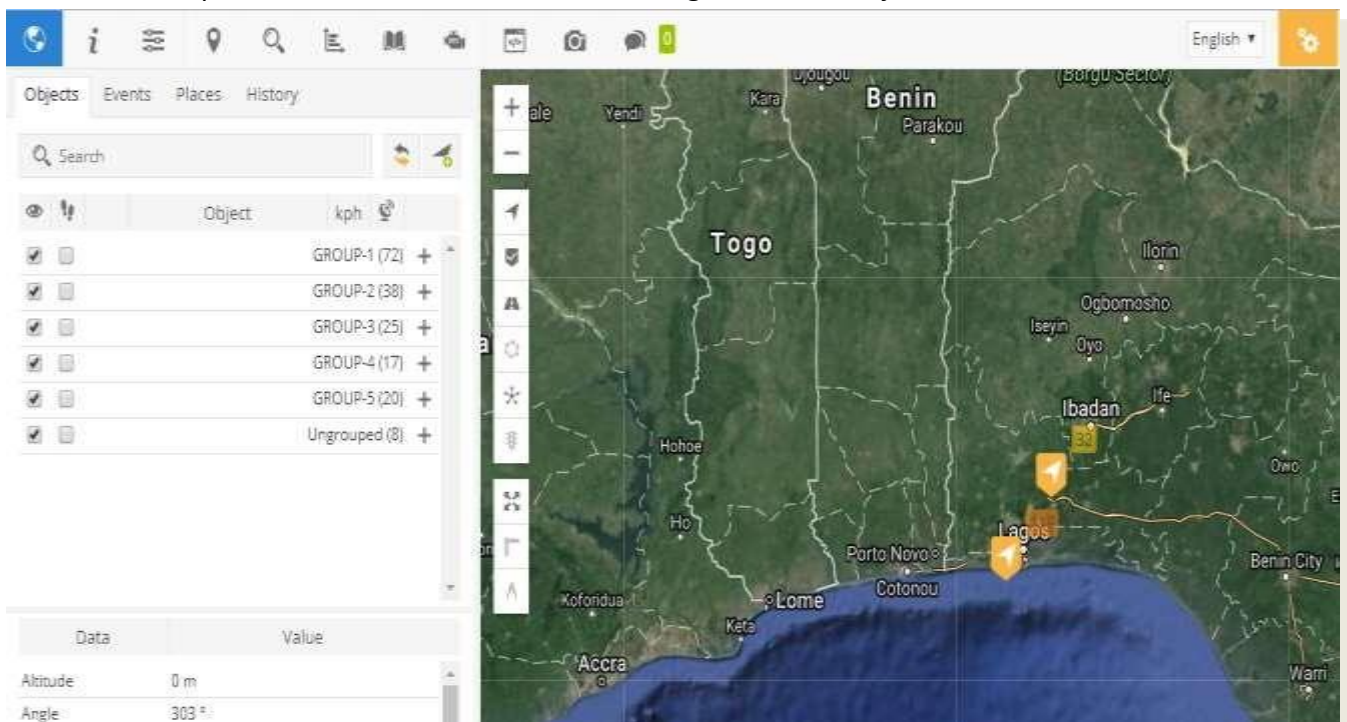
APPLICABLE AREAS

- Logistics
- Corporate fleets
- Financial institution (Banking and Insurance)
- Commercial Vehicle Monitoring
- Delivery & Courier Services
- Public Transport System
- Taxi Services
- Emergency Vehicles and Security Vehicles
- Travel and Tourism; and so on.

Not only will you see where your vehicles are in real time, but you'll receive the **alerts** and **reports** to make that information useful and help identify vehicle abuse/wasted trips and making your comprehensive reports, simply viewing the location of a vehicle on a map is not enough to save you time and expense.

We will install the standard hardware for tracking your vehicles, but we'll also meet with you to determine what your fleet related problems are and how we can customize reports/information to help solve your problem. That's the difference between dealing with our company and other car tracking companies.
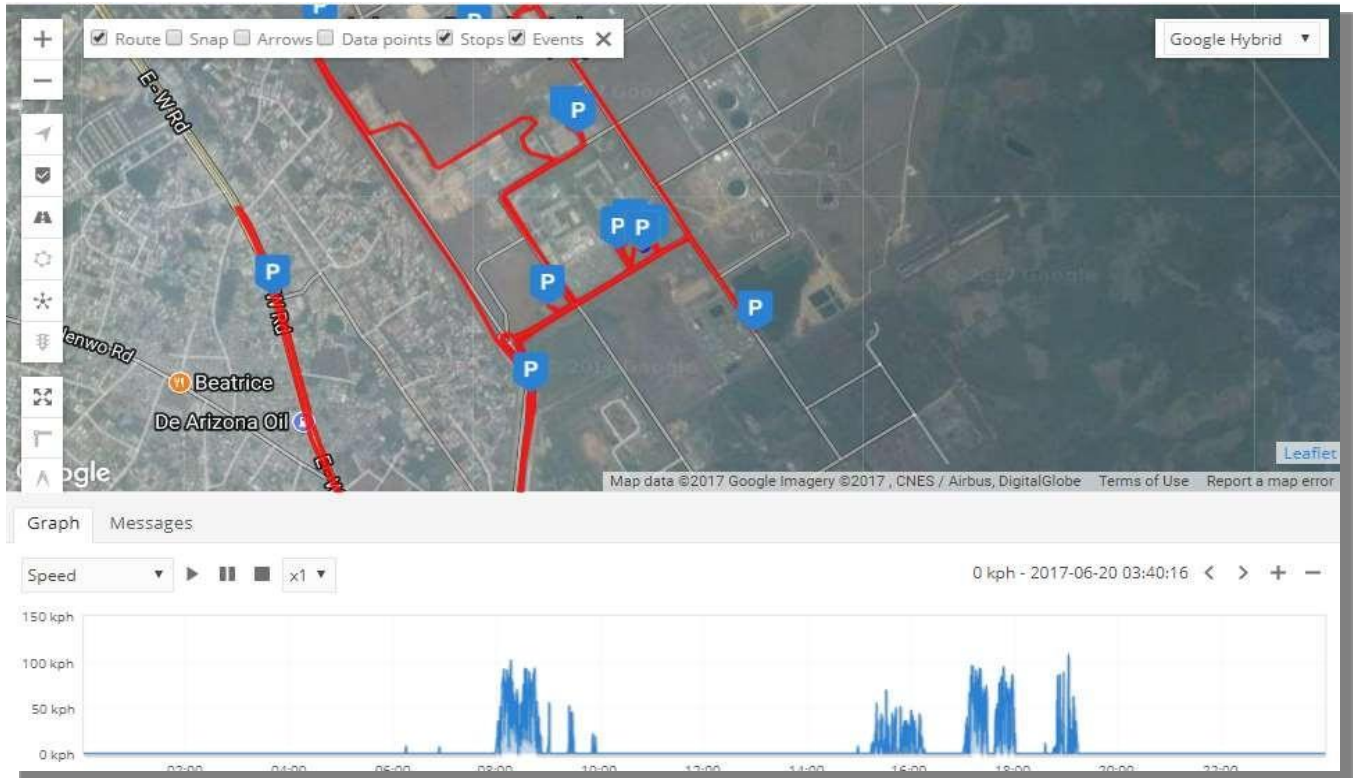
BASIC FEATURES OF OUR TRACKING PLATFORM

1.   **We track a large number of objects**: Our robust platform can carry a large number of objects i.e. cars, trucks, tricycles etc. no matter the number of objects you may have we've got you covered. The picture below is an account containing about 180 objects.
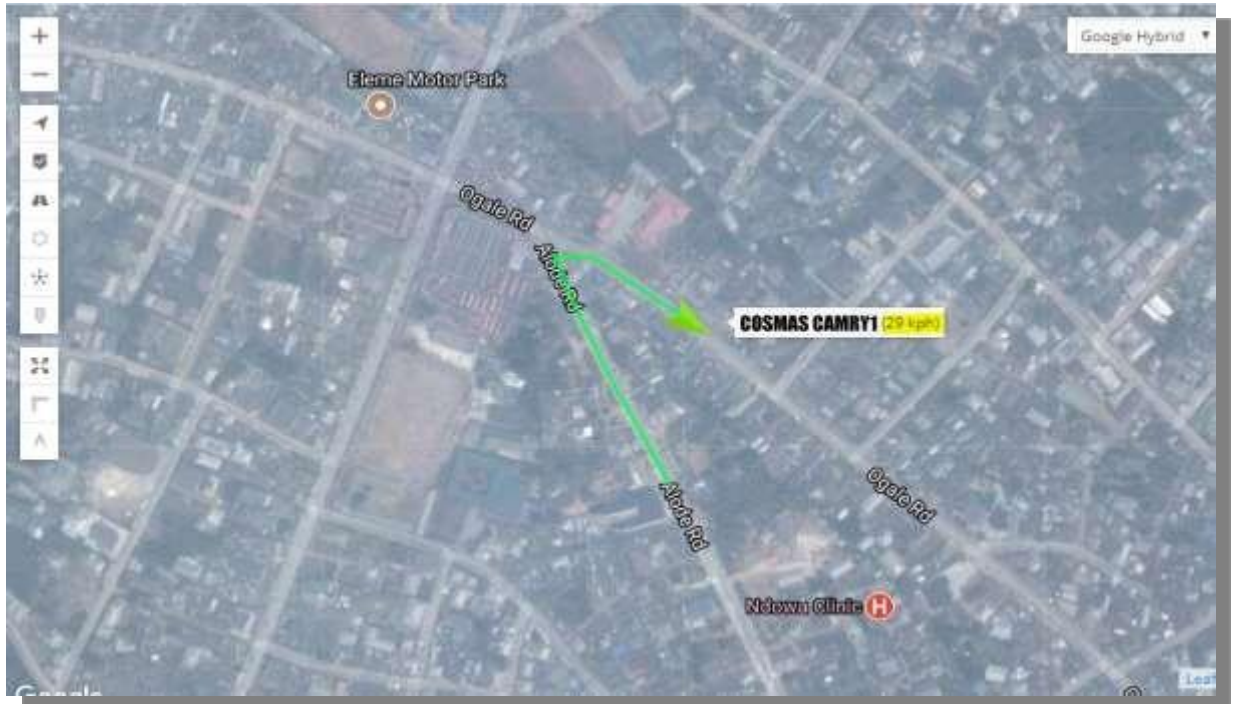
2.   **Tracking History**: With our GPS tracking server platform you can view movement history of objects for up to 6 months' record history, this is helpful to investigate previous vehicle activities and movements, stops and trips. A report can also be generated for official purposes; this report could be graphical or in text format according to your needs.

Fig Showing history of movement,

3. **Real time Monitoring**: Upon login, your workspace shows a listing of all your vehicles/tracked devices alongside a real time position map (constantly updating as vehicles travel). An object, COSMAS CAMRY1 moving at 29kph, the green shows it is moving at the moment.
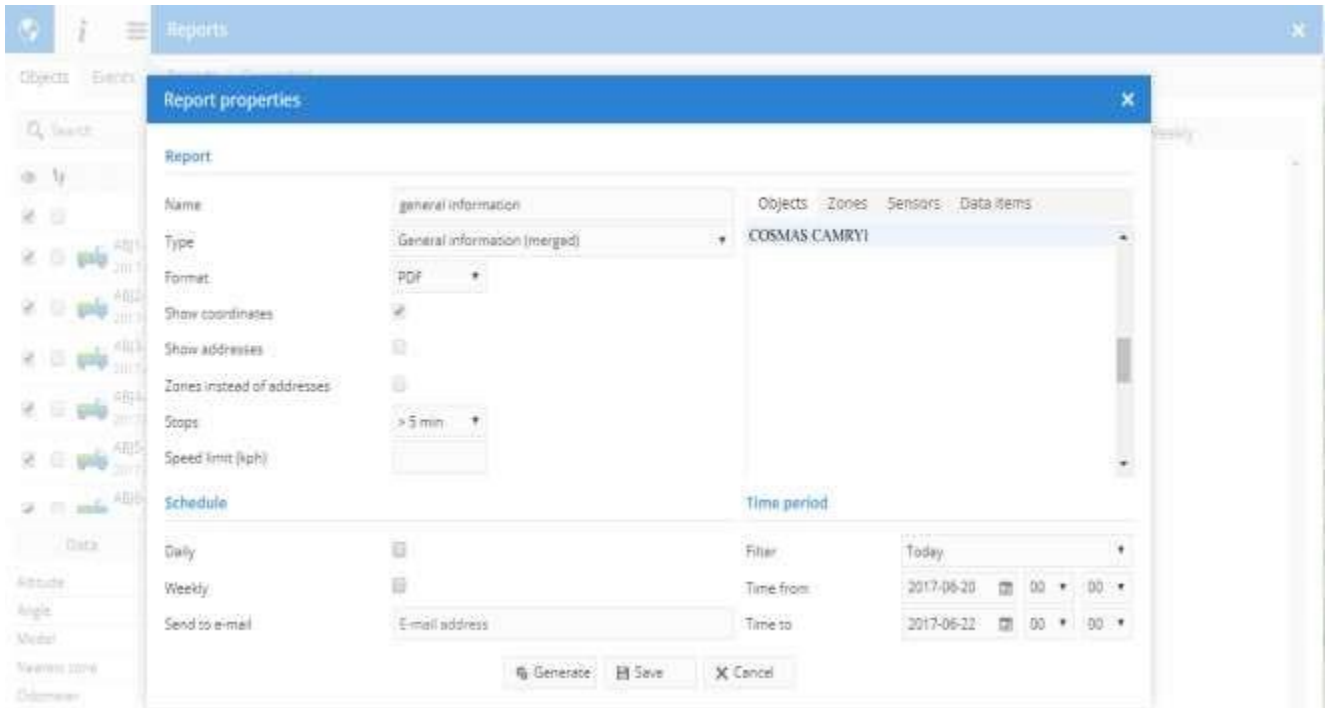
4.   **Flexible reports system**: The disadvantage of most GPS Tracking systems is the lack of or weak reporting features. Clever reporting and event rules make our platform manageable for large numbers of vehicles and requires less time for investigation of problems with the fleet. Event rules are the criteria used to generate information for reports and alerts.
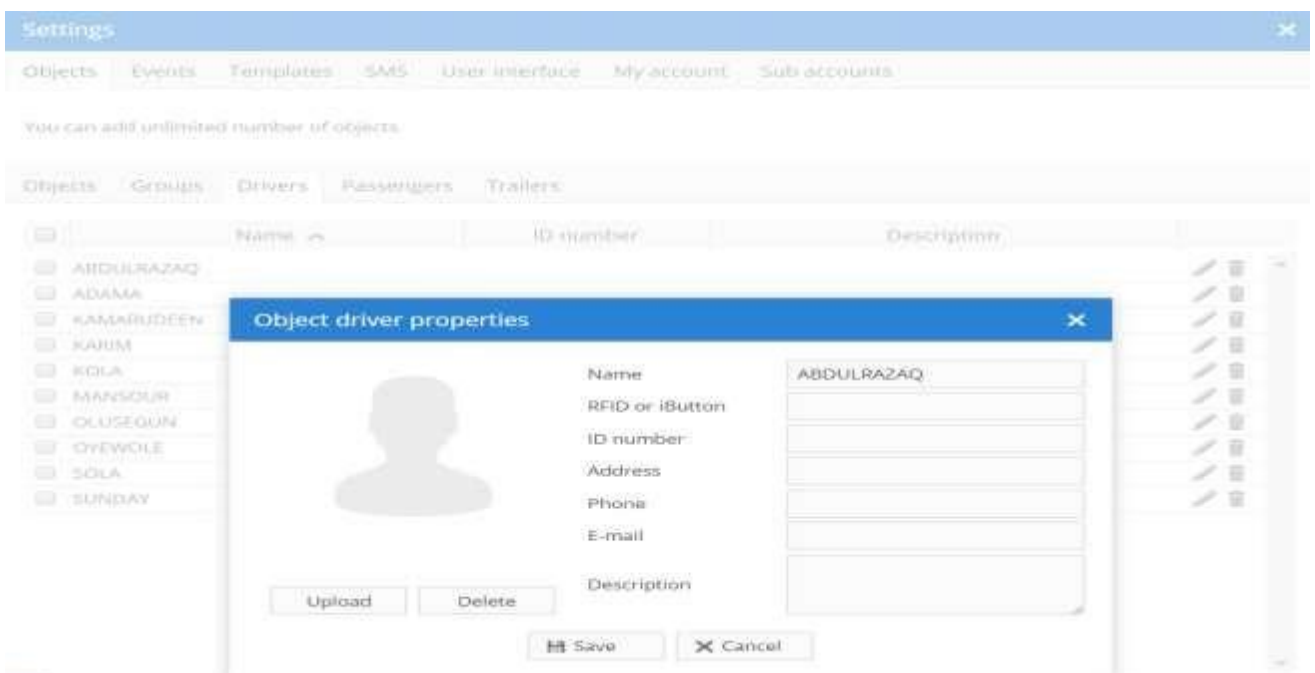
Below are few of the many types of reports that are available for you

- History reports
- Idling reports
- Journey/Mileage reports
- Speed reports
- Location reports
- Event reports
- Summary reports
- Unlimited reports customized by you.
- Alerts and reminders
- Entering/exiting geo- fence zones
- Engine state "on/off"
- Power status of the device.
- Any customizable 'event' or occurrence.

Picture below shows the Report tab with Report Type as General information.

5.   **Driver Profiling and Management**: Every driver detail, can be captured on the system and each driver is assigned to a particular vehicle. This feature helps to manage drivers and assign vehicles to different drivers while keeping records on each vehicle activities.

6. **Remote vehicle shutdown/immobilizer (GPS Vehicle Security)**: An option available upon installation is the shutdown module. This is a standard shutdown device that is activated by text message. Upon signup, an email is sent including how to shut down and re enable your vehicle. The shutdown request will only respond from a predefined list of numbers which are provided to us by the customer. Shutdown must never be used when vehicle is in motion and customers assume full responsibility for use of this feature and signature to this condition is required upon signup. Shutdown may not be available on all vehicles and cannot be installed on trucks/larger vehicles and bikes. This feature is popular amongst rental car companies that need to retrieve vehicles that are not returned on time.

7. **Hosted services**: Our GPS platform server is not at risk of going down if there are local electricity outages or Internet Service Provider issues. Our servers are cloud hosted with guaranteed uptime and availability for tracked vehicles. As such the interface is fast and responsive. Your information is secure and is not shared with other users. **DGtracking services** is not comparable to systems that advertise no monthly fees for fleet management options. These systems operate by text message only and they do not have a login facility, emailed reports, alerts, data history etc. They are designed for private vehicles that need to be tracked in the event they are stolen or once in a while. We offer the best prices you can find anywhere. What you pay for includes the following

- System Upgrades
- Data plan for transmitting position information to server
- Accurate map data hosting
- Server cloud hosting for responsive interface and high uptime
- Email support
- Minor Alert/Report adjustment/configuration.

Click the link below to watch the demo

https://drive.google.com/file/d/1L7vNtu8_BSp4lWRHkqc9wQkZnvAi-iYq/view?usp=drivesdk

DIGITAL FUEL MONITORING SYSTEM with GPS TRACKING SOLUTION (Accuracy 95%): Remote Monitoring of fuel tank content level, report generation for fuel filling, fuel theft, volume filledper instance. Real-time level of tank content always.

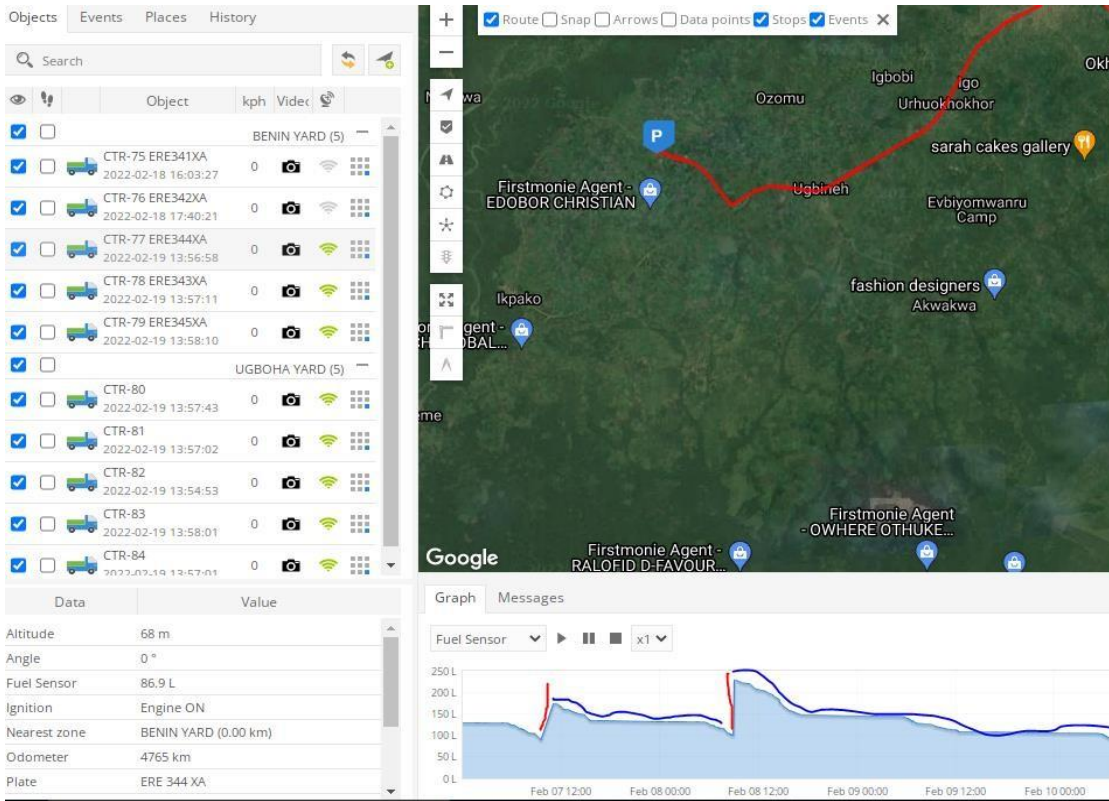# Remote Fuel Tank Monitoring per tank and fleet management solution

S/N	Description		Amount (NGN)	
1	GAMICOS BLE Ultrasonic Fuel Sensor, stainless steel frame tube. Max height range (1.5m), minimum thickness detection: 0.96mm, Digital output:RS232,RS485		90,000	
2	TA9 BLE 4G GPS Tracker device, RS232 Output, terminal connectors, Support Complete Fuel Monitoring, Real-time tracking and all standard fleetmanagement software features. - Realtime location - Remote Engine Shutdown - PANIC SOS button - Fuel level monitoring - Fuel theft/fuel filling alert - Report generation		48,000	
3	Online cloud monitoring software fee per annum		25,000	Software SaaS renewable perasset per year
4	Installation & Setup (Tank Calibration)		25,000	Installation Cost for FuelSensor and GPS Tracking Unit
	Total		**NGN188,000**	

Fig below shows digital fuel sensor data with blue lines showing gradual fuel usage over a duration of1wk while red lines show moment of fuel filling. Fuel filling and theft generated in this scenario are more reliable at 98.9% accuracy.

CONCLUSION

We look forward to working with **you our prospective client** and supporting your efforts to improve your fleet management with reliable GPS tracking Software. We are confident that we can meet the challenges ahead and stand ready to partner with you in delivering an effective IT support solution.

If you have questions on this proposal. Feel free to contact us at your convenience by email at info@dgtracking.com or by phone at **+2348137828556**. We will be in touch with you next week to arrange a follow-up conversation on the proposal.

Thank you for your consideration,

Dominic Chuks
Technical Officer